



# LAWSONS

GLOBAL CONSTRUCTION RECRUITMENT



**COMMITTED TO BUILDING CAREERS IN  
THE GLOBAL CONSTRUCTION INDUSTRY**

[www.lawsons.com](http://www.lawsons.com)

## PARTNERS AT WORK FOR YOU

Lawsons is an international recruitment agency specialising in the Construction and Power sectors throughout the UK and Worldwide.

The catalyst for our international launch, and what makes us stand out from every other agency in the market, is our link with global construction publisher KHL. Our teams have unrivalled access to

worldwide information in the construction and power industries and will utilise that to be the most knowledgeable and trusted construction recruitment agency in the world. We offer a personal approach and expert knowledge that will allow us to develop strong, long-term relationships. You can trust that the dedicated, expert teams at Lawsons will happily go above and beyond to find high calibre talent, so that our clients not only come back to us, but also recommend us to others.

## DEPTH OF EXPERIENCE

- Seasoned professionals with Global footprint
- Industry specialists with regional exposure
- Unrivalled industry knowledge through our parent company, KHL Group

## TRUE PARTNERSHIP

- Consultative – ‘One size doesn’t fit all’ approach
- We take time to understand your business
- We stay with you to achieve the result

## FLEXIBLE SOLUTIONS FOR YOUR BUSINESS NEEDS

### OUR AREAS OF EXPERTISE

- Recruitment & Executive Search – contingent and retained methodologies
- Project Recruitment
- Research & Market Mapping
- Talent Assessment
- Recruitment related training
- Outplacement Services

### MORE SERVICES:

- Career Guidance
- CV Formatting
- Reversed Candidate Marketing
- Recruitment Campaign Advertising
- Market Intelligence

Our aim is simple – to help you recruit and retain the best talent in the market that meets your specific requirements, delivering on all your hiring needs.

We want to build a partnership with you. It takes a lot more than a job description to understand your talent needs, so we get to know your business, we get to know you and what we don’t know, we ask.

## SECTORS

- Access
- Demolition
- Transmission & Distribution
- Civils
- Equipment Rental
- Specialized Transportation
- Construction
- Mechanical & Electrical
- Cranes & Lifting
- Multi Utilities

## STEP 1

Deep understanding  
of client's business



## STEP 2

Development of  
position criteria  
resulting in search brief



## STEP 3

Search strategy to  
determine how to  
find candidates



## STEP 4

Candidate  
identification



## STEP 8

Selection of candidate



## STEP 7

Introduction of  
candidates



## STEP 6

Selling the client  
company and  
position



## STEP 5

Candidate screening,  
in-depth interviews



## STEP 9

Reference  
checking



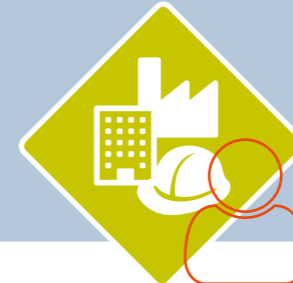
## STEP 10

Offer, negotiating  
and closing



## STEP 11

Transition and  
successful  
conclusion



## STEP 12

Close monitoring  
over first three  
months



## VISION...

To be YOUR 'partner of choice' and to develop a suite of services to meet all your talent needs. To be the employer of choice within the industry and to develop our people to be the best they can be.

## MISSION...

To deliver unrivalled professional recruitment and talent services within the construction and power sectors, globally.

## E.V.P. (EMPLOYEE VALUE PROPOSITION)

At Lawsons we are all about opportunity – to grow a truly global, specialist recruitment business and you will be instrumental in helping us achieve this. We will give you the tools, the training, support and environment to succeed – and the reward and recognition for that success. Throw in opportunities to

travel globally, attend our global events/ conferences and, if that's not enough, the unrivalled access to worldwide information in the construction and power industries, through our parent company, KHL Group – this will make you stand out from the crowd! We will give you our commitment and all we ask for in return, is yours!

## VALUES...

### L EARNING

we take ownership for our own **self-development** through a mindset of continuous improvement

### A CCOUNTABILITY

we embrace our roles and fulfil our **duties** to the best of our ability, delivering on promises and commitments

### W ORKING TOGETHER

as one team with mutual respect, **mindfulness** and shared goals

### S ELF-EXPRESSION

be yourself, in your own unique way. Our differences make us stronger because of our professional, cultural and geographical **diversity**

### O PENNESS

honesty and **transparency** are important to us, as is having your own voice. How else do we learn, if not from each other?

### N URTURING

we support one another, teach one another, encourage one another and are **role models** for one another

### S ERVICE

we strive to deliver excellent service to all by taking **time** to understand your needs and by utilizing our existing market and industry knowledge in our search processes

**CONTACT LAWSONS**

**WORK WITH US**

**We deliver unrivalled professional recruitment and talent services within the international construction and power sectors**

*“Coming together is a beginning, staying together is progress, and working together is success”*

**Henry Ford**

✉ info@lawsons.com

☎ +44 (0)1892 786269 to find out more

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 @Lawsons Global Recruitment



**LAWSONS**

GLOBAL CONSTRUCTION RECRUITMENT

**UNITED KINGDOM  
(HEAD OFFICE)**

**Lawsons Global Recruitment**

Southfields,  
Southview Road,  
Wadhurst, East Sussex,  
TN5 6TP, UK.

Tel: +44 (0)1892 786269

e-mail: info@lawsons.com

**USA**

**Lawsons Global Recruitment**

(Waukesha Office)

20855 Watertown Road,  
Suite 220,  
Waukesha,  
WI 53186-1873, USA.

e-mail: usa@lawsons.com

**GERMANY**

**Lawsons Global Recruitment**

(German Office)

Niemöllerstrasse 9,  
73760 Ostfildern,  
(Stuttgart) Germany.

e-mail: germany@lawsons.com

**INDIA**

**Lawsons Global Recruitment**

(Indian Office)

Flat No. 111  
Chiranjiv Tower 43  
Nehru Place  
New Delhi, 110019

e-mail: india@lawsons.com

**CHINA**

**Lawsons Global Recruitment**

(Chinese Office)

Room 769, Poly Plaza, No.14,  
South Dong Zhi Men Street,  
Dong Cheng District,  
Beijing 100027, P.R. China.

e-mail: china@lawsons.com

**www.lawsons.com**